Solid Waste Specialists

Experience that Works for You!

R.L. (Lynn) Lantrip Principal

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April 27, 2018

Mr. Kent Cagle City Manager City of Leander 200 West Willis Leander, Texas 78641

Re: Proposal to assist the City with the request for an additional recycling franchise

Dear Kent:

This is SWS's proposal for services to assist the City in reconciling a possible franchise for collecting recyclable material from construction activities.

The request from Recon Services, Inc. to provide recycling of construction materials currently being disposed of at a landfill may infringe on the current contract with Al Clawson Disposal for overall solid waste collection and disposal.

A compromise might be reached to grant the request without overly disrupting current service levels and pricing.

To determine an equitable solution that benefits all parties, SWS will:

- 1) Conduct a kick-off meeting with City Staff
- 2) Review the current contract and possibly seek advice and guidance from the City's attorney
- 3) Meet with Al Clawson Disposal
- 4) Meet with Mr. Biel, the owner of Recon Services
- 5) Meet with Staff for final review and guidance
- 6) Propose a solution for review
- 7) Provide a PowerPoint presentation and present to Council

SWS proposes to charge an hourly fee plus expenses to keep the overall cost as low as possible. The normal fee for both partners will be reduced to \$145.00 per hour plus mileage and incidental documented expenses.

Work can begin immediately as our engagement with Highland Village is concluded

Respectfully R. L. Lantrip

Principal – Solid Waste Specialists

Proposal Acceptance b Date: